

# **International Journal of Engineering Research & Management Technology**

July-August-2018 Volume 5, Issue-4

Email: editor@ijermt.org

www.ijermt.org

ISSN: 2348-4039

# Information Technology Services' Contributions To The Indian Economy

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# **ABSTRACT**

The Indian IT-BPM industry's proceeded with progress is giving a major lift to business and is relied upon to give incomes up to USD 300 billion by 2020. Yet, the street is loaded with difficulties like rivalry, client getting, protectionism, financial unpredictability and so on The concerned partners need to address every one of these difficulties to endure. They should put it all on the line empowered computerized change to contend in the worldwide associated world. Data innovation is a significant arising area of the Indian economy. The Government of India has distinguished IT industry as one of the significant enterprises in India and it assumes a significant part in accomplishing the strategy targets like financial turn of events. The IT business has mellowed throughout the years andhas arose to be a central supporter of the globaleconomic development. The IT area, constituted by the product and administrations, Information Technology Enabled Services (ITES) and the equipment fragments, hasbeen on a progressive development direction with a consistent ascent in incomes as seen in the previous few years.

**Keywords:** IT-BPM industries, IT industry

## INTRODUCTION

The Indian programming industry had developed at a build yearly pace of more than half in the 1990s, the most noteworthy for any country during that period. According to latest things, the area explicit arrangements zeroing in on intermingling, customization, efficiencies and restriction, M2M innovation and more current advances around SMAC are assuming a critical part in driving the development of ER&D and programming items. With more than 3,100 firms, India is arising as a hotbed for programming items with SMAC (Social media, versatility, examination and cloud) and a steady environment making effective stories.

India is a grounded computerized economy. It is to a great extent driven by the purchasers. Around 75% of the populace is portable empowered. There are 278 million web clients. Online populace is expanding at a high speed and the web based business market is around 14 billion US Dollars showing a development pace

July-August-2018 Volume 5, Issue-4

www.ijermt.org

ISSN: 2348-4039

of over 30%. After demonetization, the lack of money is activating an ever increasing number of individuals to go advanced. The public authority is giving various motivations to individuals to go advanced. Various portable applications have been dispatched (BHIM), Paytm and so forth Computerized India crusade intends to guarantee versatile network all through the nation, making a credit only economy, elevating e-administrations to the majority.

## GENERATION OF EMPLOYMENT OPPORTUNITIES

The quick development of IT industry in India has made countless positions subsequently raising the financial level of an enormous number of families. The of all shapes and sizes programming organizations, BPOs, and other related business habitats utilize countless gifted and surprisingly untalented individuals. The absolute work in IT-ITES industry has been ascending throughout the long term and stretched around 3.688 million out of 2015-16. Around 5% of the representatives working in IT-BPO industry come from the financially in reverse areas of the general public. Work to one individual for each family carries an enormous contrast to their financial status.

Increase in employment in IT-ITES services have helped other associated businesses like security, housekeeping, catering, transportation and real estate to grow. All these activities are contributing to the Indian economy in the form of taxes paid to the government.

# **OBJECTIVES**

- 1. To critically appraise the impact of global scenario (esp. US and Europe) on Indian IT/ITES sector.
- 2. IT/ITES as crucial tool for inclusive growth and projects undertaken by government of India under e-governance scheme.

#### RESEARCH METHODOLOGY

Examination can be characterized as the quest for information, or as any precise examination, to build up novel realities, take care of new or existing issues, demonstrate groundbreaking thoughts, or grow new hypotheses, generally utilizing a logical strategy. Examination is, accordingly, a unique commitment to the current load of information making for its progression.

**Research Design:** In this examination the fundamental target is to contemplate the job and effect of data innovation area on Indian economy, so the different factors identified with the job and effect of IT area have been remembered for this investigation. This examination not just portrays the presentation and development of IT area in Indian economy since 1991 yet in addition breaks down the future viewpoint of IT industry in the development of Indian economy. Thus, it is fundamentally a mix of spellbinding and scientific examination plan. The significant reason for spellbinding exploration configuration is to depict the situation as it exists as of now.

# **DATA ANALYSIS**

The business has developed in excess of 30% every year all through the most recent twenty years. From about \$50 million in sends out in the last part of the 1980s, the business developed at around 30% per year

www.ijermt.org

ISSN: 2348-4039

to more than \$200 million sent out by 1993 (table 1). In the blast long stretches of the mid-and late 1990s, programming trades grew 50-60 percent yearly, coming to \$6 billion by 2001. In any event, during the notorious "speck com'bust, programming trades kept on developing by around 25% yearly, which fundamentally outperformed development in the product business anyplace in the world. Today India's product industry has returned to a solid 33 percent development rate with projections for 2014 fares close \$100 billion.

**Table 1. Growth rate of Indian software exports** 

| year      | Export of software US\$ (million ) | Growth over previous year (percent ) |  |  |  |
|-----------|------------------------------------|--------------------------------------|--|--|--|
| 1996-1995 | 67                                 | 29                                   |  |  |  |
| 1997-1998 | 100                                | 49                                   |  |  |  |
| 1998-1999 | 128                                | 28                                   |  |  |  |
| 1999-2000 | 164                                | 28                                   |  |  |  |
| 2000-2001 | 225                                | 37                                   |  |  |  |
| 2002-2003 | 330                                | 47                                   |  |  |  |
| 2003-2004 | 450                                | 36                                   |  |  |  |
| 2004-2005 | 734                                | 63                                   |  |  |  |
| 2005-2006 | 1100                               | 49                                   |  |  |  |
| 2006-2007 | 1759                               | 60                                   |  |  |  |
| 2007-2008 | 2600                               | 48                                   |  |  |  |
| 2008-2009 | 3400                               | 31                                   |  |  |  |
| 2009-2010 | 5300                               | 56                                   |  |  |  |
| 2010-2011 | 6200                               | 17                                   |  |  |  |
| 2011-2012 | 7100                               | 15                                   |  |  |  |
| 2013-2014 | 9200                               | 30                                   |  |  |  |
| 2015-2016 | 12200                              | 33                                   |  |  |  |

Source: Compiled from Bhatnagar (1997), NASSCOM (2011, 2012, 2013, 2014, 2015)

July-August-2018 Volume 5, Issue-4

www.ijermt.org

ISSN: 2348-4039

In the last seven years, output has grown dramatically, from \$1.86 billion in 1996-97 to \$16.5 billion in 2014–15. The bulk of growth came in exports: By 2013-14, nearly 85 percent of sales was in the form of exported software services (table 2).

Table 2. Annual turnover of the Indian software industry

| year      | Total in \$ billion | Export of software US\$ (million ) | Growth over previous year (percent ) |
|-----------|---------------------|------------------------------------|--------------------------------------|
| 2005-2006 | 1.86                | 1.10                               | 0.76                                 |
| 2006-2007 | 2.94                | 1.76                               | 1.18                                 |
| 2007-2008 | 4.01                | 2.60                               | 1.41                                 |
| 2008-2009 | 5.3                 | 3.4                                | 1.9                                  |
| 2009-2010 | 7.8                 | 5.3                                | 2.5                                  |
| 2010-2011 | 8.7                 | 6.2                                | 2.5                                  |
| 2011-2012 | 9.9                 | 7.1                                | 2.8                                  |
| 2013-2014 | 12.8                | 9.2                                | 3.6                                  |
| 2015-2016 | 16.5                | 12.2                               | 4.3                                  |

The Data Envelopment Analysis (DEA) model is utilized to work out specialized effectiveness of Information and Communication Technology (ICT) Industry in host of nations which are leaders all things considered. India lingers behind the most to the extent ICT (not IT) is concerned. In any case, data and Communication innovation industry has acquired insurgency India since it has diminished intermediation in business and society, given arrangements across areas and is progressively turning into a significant apparatus for public turn of events. DEA is likewise applied to benchmark the exhibition of the 92 Indian Software Companies for 2015-2016. The effect of different determinants on specialized productivity of the Indian Software organizations is worked out utilizing tobit relapse. The effect of the logical factors on net fares of 92 programming firms in 2015-16 is likewise worked out utilizing straightforward relapse work out. E-government is the use of Information and Communication Technologies (ICT) by government organizations. Its utilization vows to upgrade the viability and proficiency of government and change its relationship with general society.

Online business essentially alludes to purchasing, selling, advertising and adjusting of items or administrations over web and other PC organizations. Internet business in India is simply taking off with the coming of Railway and Online Air appointments and Net banking. Electronic trade permits proficient collaborations among client, providers and improvement accomplices eliminating exchange time and diminishing the expenses of working together. The part of government is to encourage the improvement of E-Commerce. For advancing South-South Cooperation and making it significant, the administrations of the

July-August-2018 Volume 5, Issue-4

www.ijermt.org

ISSN: 2348-4039

part nations need to pool assets and abilities in R&D and human asset improvement for outfitting the products of Information and Communicating innovations. The investigation illuminates various models where ICT has been utilized by country networks for their advantage and for strategy and improvement objectives of the public authority as a rule. Enjoying some real success on the reevaluating wave, India is probably going to observe programming and administrations sends out development of 25-28% timing incomes of \$45-47 billion in financial year 2014. IT-ITES (Information Technology empowered administrations) trades are probably going to develop by 27-30% in FY2013 2014, posting incomes between \$39-41 billion, as indicated by National Association of Software and Service Companies (Nasscom), which expressed that sends out for FY2010-2011 had risen 33% to enroll incomes worth \$23.6 billion as contrasted and fare incomes of \$17.7 billion in FY2009-2010. Throughout some undefined time frame, India has set up itself as a favored worldwide sourcing base in these portions and they are required to keep on filling development later on.

# Significance of Outsourcing Business & Millennium Years Performance of Domestic Market

While delivering equipment during the 1980s was important for the assembling area, the high innovation occupations of the 1990s and present require a refined sufficient range of abilities to compose programming and keep up PC frameworks. A couple of select nations have a prepared stock of laborers who are both in fact prepared and capable in English to acknowledge the chance American organization's offer.

For such reasons, China, Russia, and Vietnam are additionally ideal spots; India, nonetheless, by a wide margin has become the head of what has come to be known as the "reevaluating" upheaval, as it catches a telling 70% of the complete spending on rethinking Outsourcing has been characterized by two sorts of exercises: (1) unfamiliar organizations dispatching "contact, task, or branch" workplaces in India that hold the name of the establishing enterprise, and (2) unfamiliar organizations contracting out phases of their creation cycles to effectively framed Indian organizations as "a joint endeavor or entirely claimed auxiliary." It is imperative to recognize these two kinds of re-appropriating in light of the fact that the prerequisites that unfamiliar organizations seeking after workplaces in India should meet vary altogether from those set upon worldwide association firms. These kinds of workplaces are restricted in degree and Indian law explicitly disallows branch workplaces of unfamiliar organizations from doing fabricating exercises all alone. Or maybe, it empowers the subcontracting of these assembling assignments to set up Indian producers.

This transnational work is made conceivable by innovation. Rapid information associations and programming apparatuses have took into consideration significant stretches to be crossed over, making conceivable the joint effort between topographically dissimilar gatherings. This innovation likewise changed the design of the creation cycle, as opposed to a couple of huge vertically-incorporated partnerships in which equipment and programming are delivered together, a "more divided modern construction" presently considers creation cycles to be acted in various areas. Worldwide correspondence has consequently helped the development of the IT business.

# INDIAN IT INDUSTRY IN GLOBAL PERSPECTIVE DOMESTIC MARKET

India has arisen as the quickest developing and the fourth biggest IT market in Asia Pacific, as indicated by an IDC (International Data Corporation) study. The outcome has been that - for a long time – India has been the building up world's product chief. There are not many huge firms that control a significant part of the

July-August-2018 Volume 5, Issue-4

www.ijermt.org

ISSN: 2348-4039

fares of the Indian Software industry. The main five firms represent 35% of all out programming trades. The IT business is amassed in TN, Karnataka and AP. Practically 90% of the product improvement and fare movement are bound to four metropolitan territories in India specifically Mumbai, Bangalore, Chennai and Delhi yet gradually and consistently expanding in different urban areas too. The Indian programming industry has developed at a build yearly pace of more than half during the 1990s, the most noteworthy for any country during this period. The incomes have ascended from \$ 175 billion to \$ 8.7 billion during the decade. Indian nationals represent 45% of H1 visas gave by the USA consistently and a huge extent of them go to programmers. India is home to approximately 650000 programming designers or about 10% of the world's engineer's populace.

The Indian programming designer populace is developing at a yearly accumulate development pace of 32% which implies that in next three years the Indian engineers will be the most noteworthy in the world. Among the Fortune 500 organizations more than 250 re-appropriate their product's connected work to India. The business has filled top to bottom and degree. It is not, at this point bound to delivering and trading low-end programming items and administrations. A few worldwide organizations (MNCs), including many driving ones, has set up programming improvement focuses in India. DataQuest (2004) reports that such MNC focuses are petitioning for licenses in huge numbers It proposes that protected innovation incomes would comprise a significant lump of a product organization's income later on and Indian organizations (other than MNCs), including a portion of the huge ones, have not yet begun planning for it. Driving Indian IT firms, like Infosys and Wipro, are worldwide and have workplaces around the globe and utilize nationals in these nations.

Infosys has coalitions with the world's driving firms, including IBM, Intel, Microsoft and Oracle, and furthermore has made key acquisitions of unfamiliar firms. NASSCOM (2004, p. 9) reports the expanding development of the business following an enormous number of consolidations and acquisitions It noticed that conventional IT administration players have added ITES BPO portfolios to their current contributions to give a total umbrella of start to finish administrations. Multi-merchant and fabricate work move (BOT) contracts which offer clients benefits like low dangers, versatility and serious evaluating have expanded.

Indian merchants (IVs) are extending the range of their administration offering in customer areas and in any event, setting up offices in other ease ITES-BPO objections, for example, China and the Philippines to tap these business sectors. They are additionally climbing the worth added stepping stool to offer top of the line administrations, for example, value research and investigation, protection and innovation backing and advancement. In addition, Indian sellers have moved a long ways past call communities into monetary administrations, telecom, retailing and auto portions of the ITES-BPO area. In monetary administrations, Indian organizations are offering clients administrations fixated on bookkeeping, charging and installment administrations and exchange preparing.

BFSI, telecom and purchaser durables are the early adopters of ITES-BPO in the homegrown market and at present record for almost three-fourths of the business in this space. Perceiving its latent capacity, driving worldwide players (Indian just as MNC) are additionally centering a portion of their consideration towards tapping the homegrown market - with critical achievement. Income total procured from the homegrown market by the main, prevalently trade centered Indian specialist co-ops have developed and a few of the key IT reevaluating contracts granted in the previous year were won by MNCs. Worldwide item organizations are likewise hoping to present confined renditions of their product items to drive ease of use and entrance.

July-August-2018 Volume 5, Issue-4

www.ijermt.org

ISSN: 2348-4039

This particular spotlight on the homegrown business opportunity is establishing a climate of sound rivalry in the business that foreshadows well for the improvement of the homegrown market.

Table 3 shows the move over the most recent a long time from customer destinations abroad to "seaward" business in India. The income from administrations gave in India expanded from just 10% in 1988, to 33 percent in 1995, to in excess of 60% by 2013–14.

Table 3. Comparison of Indian software export revenue by delivery location (percent)

| Туре                               | 1988 | 1995 | 2009-<br>2010 | 2010-<br>2011 | 2011-<br>2012 | 2012-<br>2013 | 2013 -<br>2014 | 2014-<br>2015 | 2015-<br>2016 |
|------------------------------------|------|------|---------------|---------------|---------------|---------------|----------------|---------------|---------------|
| Delivered<br>at overseas<br>client | 90   | 66   | 54.4          | 57.4          | 56.0          | 45.2          | 43             | 36            | 20            |
| Delivered<br>in India              | 10   | 33   | 44.4          | 43.6          | 44.0          | 55            | 57.3           | 64            | 71            |

Compiled from Kumar (2001:4,280) ([page 4,280 and NASSCOM (2005: 58)

The yearly expense of undergrad schooling at IIT Delhi is 150,000 rupees for each understudy (US\$3,000 barring the capital speculation and depreciation)5 and that of graduate training at IIMA is 280,000 rupees (US\$5600) per understudy. The two kinds of foundations pulled in countless U.S. prepared Indian workforce. Therefore, most state governments set up local designing schools (REC) that pulled in understudies from all pieces of the country. Proficient training in India draws in enormous quantities of candidates. A large portion of the IIT, REC and IIM confirmations programs can pick one out of at least 100 candidates. This selectivity and sensibly great preparing created the excellent architects that framed the foundation of the product business in its initial years. A remarkable element of these excellent architects was their eagerness to fill in as developers, incompletely because of the deficiency of rewarding positions in a shut economy.

IIT engineers who moved to the United States and the individuals who worked for organizations in India during the 1970s and 80s constructed a standing that helped Indian organizations acquire programming improvement contracts in the underlying years. Ensuing extension of specialized and the executives schooling in India helped fuel the numbers required for the high development. India has an enormous advanced education framework with around 253 colleges and almost 13,000 universities delivering 2.5 million alumni consistently. Almost 300,000 science certificate and different alumni enter the labor force each year (table 4). Since engineers from any claim to fame will work in the product business, so far supply has stayed up with the interest. Numerous activities by the human asset improvement (HRD) service (talked about later) assisted with duplicating specialized organizations and in fact qualified alumni.

Table 4. Indian information technology sector: labor supply (000's)

July-August-2018 Volume 5, Issue-4

www.ijermt.org

ISSN: 2348-4039

| Number  | 2002-03 | 2003-04 | 2004-05 | 2005-06 | 2006-07 |
|---|---------|---------|---------|---------|---------|
| Engineering graduates                                     | 259     | 215     | 284     | 348     | 382     |
| Degree (4-year)   | 129     | 112     | 155     | 210     | 235     |
| Diploma (3-year)  | 130     | 103     | 129     | 138     | 147     |
| IT (computer science, electronics, telecom) professionals | 126     | 141     | 165     | 181     | 193     |
| Engineering IT graduates (degree)                         | 81      | 95      | 100     | 111     | 117     |
| Engineering IT graduates (diploma)                        | 45      | 46      | 65      | 70      | 76      |
| IT professionals entering workforce                       | 72      | 80      | 94      | 103     | 109     |
| Engineering IT graduates (degree)                         | 47      | 55      | 58      | 64      | 68      |
| Non-IT engineers entering IT workforce                    | 40      | 40      | 40      | 40      | 40      |
| Graduates in other disciplines entering IT workforce      | 35      | 30      | 30      | 30      | 30      |
| Total fresh IT labor supply                               | 147     | 150     | 164     | 173     | 180     |

Source: NASSCOM (2005: 158)

Recently, privatization of technical education produced an ever-increasing technical labor supply to meet demand (table 5). By the end of the last decade, there were an estimated 660 engineering colleges in the country.

Table 5 The India IT and IT enabled services (ITES) sectors: professionals employed

| Number                              | 2009-2010 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 |
|-------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Software exports sector             | 110       | 162       | 170       | 205       | 270       | 345       |
| Software<br>domestic<br>sector      | 17        | 20        | 22        | 25        | 28        | 30        |
| Software captive user organizations | 115       | 178       | 224       | 260       | 290       | 322       |
| ITES-BPO                            | 42        | 70        | 106       | 180       | 253       | 348       |
| Total                               | 284       | 430       | 522       | 670       | 841       | 1045      |

(000's) Source: NASSCOM (2005: 156). BPO stands for business processing outsourcing.

Given the assessed request, labor won't be a bottleneck. Labor projections for the product area in 2008, when India hopes to send out \$60 billion worth of programming, additionally demonstrate adequate work

July-August-2018 Volume 5, Issue-4

www.ijermt.org

ISSN: 2348-4039

supply. Appraisals demonstrate that there would likewise be more up to date exercises, for example, items and innovation administrations, which would utilize 140,000 experts. Quite a bit of this labor supply is because of the privatization of specialized training. In 1999, yield from private organizations exceeded the state yield (table 4.6). Despite the fact that the quantity of architects has expanded, quality has not crumbled altogether. In 1969, the IITs delivered around 1,350 designers. The private expense to begin a designing school that produces 500 understudies each year is right now around 500 million Indian rupees. The private foundations get no administration financing.

Table 4.6. Number and capacity of engineering colleges in India 1998–99

| Region  | No. of colleges | Sanctioned students | Capacity in self financed colleges as a proportion of a total capacity |
|---------|-----------------|---------------------|--|
| Central | 50              | 9470                | 0.52   |
| East    | 25              | 4812                | 0.26   |
| North   | 140             | 25449               | 0.42   |
| West    | 140             | 34165               | 0.74   |
| South   | 308             | 82597               | 0.79   |
| Total   | 663             | 156493              | 0.69   |

<sup>\*</sup> Maximum number of students.

Source: Arora and others (2001)

One justification the grouping of programming organizations in the south is the nearness of the areas to an enormous number of designing schools. The HRD Ministry played an encouraging part in guaranteeing satisfactory stock and nature of the specialized workforce. Service arrangements energized production of private designing universities and industry IT preparing establishments. With the expansion of new private schools and IT preparing foundations, the HRD Ministry created instruments to guarantee quality control, including the foundation of an All India Council for Technical Education to direct specialized instruction, and an accreditation framework run by proficient social orders, for example, the Computer Society of India to screen private preparing organizations. Also, the presentation of an expert of PC applications (MCA) degree in numerous colleges in the last part of the 1980s was pointed toward creating graduates with the mix of specialized and the executives abilities needed for the extending IT industry. While the pool of MCA graduates turned into an essential wellspring of enrollment, the projects would in general be more grounded in specialized instead of the board abilities. Perceiving that crude specialized enlisted people are for the most part ill-equipped to work quickly as computer programmers, most huge organizations depend on broad preparing divisions. Since engineers were able to fill in as developers in a homegrown climate with few open positions, development was additionally determined by bigger compensations in the IT business abroad.

July-August-2018 Volume 5, Issue-4

www.ijermt.org

ISSN: 2348-4039

#### **CONCLUSION**

This microeconomic reaction has had both great and awful outcomes. The great results originate from the enthusiasm for remunerations to preparing in a climate where prepared programming software engineers are scant and get more difficult to find. This thusly has brought about generous private interest in the arrangement and procurement of tertiary preparing. The awful results originate from show offering up of costs for the most unrivaled of the actually prepared laborers viz. Designers. Specialists who for quite a long time needed to gain different capabilities to build the estimation of their science certificates and be obliged in the better paying administration framework end up in the fortunate situation of having the option to order enormous pay rates for finishing errands for which their preparation is somewhat unimportant. The ascent of the product and related help industry has likewise created occupations and various other great externalities However, the business is portrayed by high spatial fixation and the product trade movement keeps on being a territory, with restricted linkages with the remainder of the economy.

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